

## Investor Presentation

February 2023

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## Empowering Nations Through Innovation and Sustainability





- 2. CREDIT STRENGTHS
- 3. LENDING ACTIVITIES
- 4. ENVIRONMENTAL AND SOCIAL COMMITMENT
- 5. BORROWING ACTIVITIES

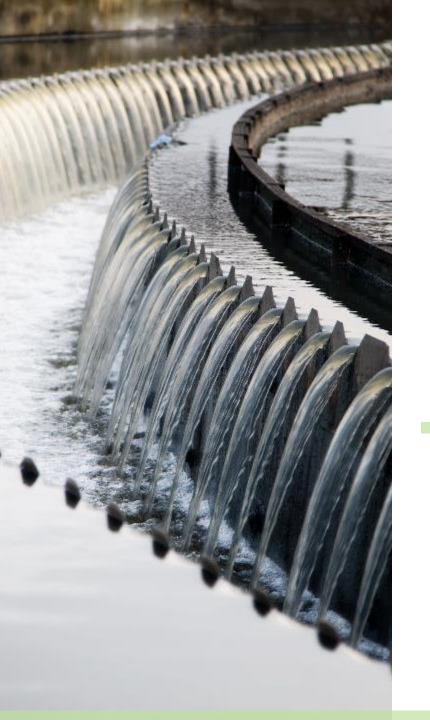




New Development Bar







## New Development Bank

# OVERVIEW

## Who We Are

New Development Bank

- NDB is a multilateral development bank established by BRICS¹ countries to mobilise resources for infrastructure and sustainable development projects
- The membership is open to members of the United Nations
- Our mission is to support public and private projects through loans, guarantees, equity participation and other financial instruments



- High level of initial authorised capital of US\$ 100bn with initial subscribed capital of US\$ 50bn and paid-in capital of US\$ 10bn places NDB amongst the largest MDBs globally
- Prudent capital management: maximum Capital Utilization ratio at 90%

#### **CREDIT STRENGTHS**

- AA+/AA/AAA/AAA long-term international credit rating from S&P/Fitch/ JCR<sup>2</sup>/ACRA<sup>3</sup>
- Conservative risk management and financial policies
- Sound governance structure, led by a highly experienced management team
- One of the highest ratios of paid-in capital to subscribed capital (20%) and one of the largest commitments amongst all MDBs
- Weighted average credit rating of projects approved is BB+

#### INNOVATION AND SUSTAINABILITY

- **Support the development of financial markets in member states,** provide financing in both local and hard currencies and apply country systems
- Sustainability is fundamental to the founding principles of NDB and overlays everything we do

## (C) EFFICIENCY

- NDB aims to structure, negotiate, review and approve loans within a period of 6 months without compromising project quality and risk management standards
- Lean operations, partnership with other development institutions



- her financial instruments
- <sup>1</sup> Brazil, Russia, India, China and South Africa
- <sup>2</sup> Japan Credit Rating Agency
- <sup>3</sup> Analytical Credit Rating Agency



## Towards a Sustainable Future



#### **TRANSPORT INFRASTRUCTURE**



North region transportation infrastructure improvement project

#### Brazil

#### US\$ 300mn

Double-tracking and remodeling of the Carajas Railway and the expansion of the Ponta da Madeira **Port Terminal** 



#### **IMPROVING CONNECTIVITY**



Madhya Pradesh major district roads I

#### India

#### US\$ 350mn

Construction works have rebuilt or upgraded about 1,215 km of road length, benefiting 917 villages



#### **CLEANER ENERGY**



Putian Pinghai Bay offshore wind power

#### China

#### CNY 2bn

Project entails the generation of 873mn kWh of electricity avoiding the emission of 870,000 tonnes of CO<sub>2</sub> per year



#### **SUSTAINABLE POWER GENERATION**



Renewable energy integration and transmission augmentation project

#### **South Africa**

#### US\$ 180mn

Project will add 1,000 MVA transmission transformer capacity and 352.5 km transmission lines



## Uniquely Positioned Multilateral Lender



NDB members, as key drivers of the world economy, face growing need for investment in infrastructure

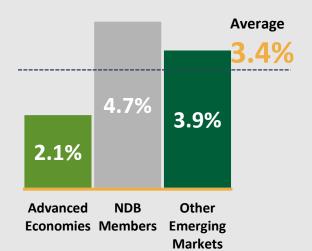
33%

OF TOTAL GLOBAL GDP



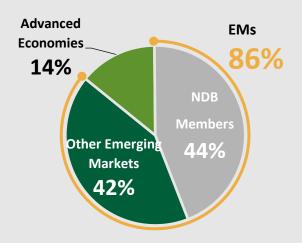
4.7%

**AVERAGE GDP GROWTH 2022-2026** 



44%

OF TOTAL GLOBAL POPULATION



## Strong Shareholder Support



Members	Shareholding
Brazil	19.42%
Russia	19.42%
India	19.42%
China	19.42%
South Africa	19.42%
Bangladesh	1.83%
United Arab Emirates	1.08%
Egypt	Prospective member
Uruguay	Prospective member

- Equal capital subscription amongst founding members
- Full member support for maintaining a very strong financial profile
- No member holds veto power
- Preferential treatment in member countries with extensive immunities, privileges and exemptions

#### Declaration of the Leaders of Brazil, Russia, India, China and South Africa at the 14th BRICS Summit, Beijing, China on June 23, 2022

- "We congratulate the NDB on its relocation to its permanent headquarters building in Shanghai as well as the opening of NDB's regional office in India.
- We welcome the decisions on admission of four new members to the NDB and look forward to further membership expansion in a gradual and balanced manner in terms of geographic representation and comprising of both developed and developing countries, to enhance the NDB's international influence as well as the representation and voice of EMDCs in global governance.
- We support the NDB's goals of attaining the highest possible credit rating and institutional development.
- We appreciate the vital role of the NDB in addressing the impact of the pandemic and assisting in the economic recovery in member countries."

## Governance Structure – Global Best Practice



## Accountability, Independence and Transparency

## Board of Governors

- Each member country appoints a Governor Ministerial level (usually Minister of Finance).
- Term of the Governor is decided by respective member country.
- Shall hold an annual meeting and such other meetings, if needed.

## Board of Directors

- Each founding member appoints one Director and one Alternate Director.
- Board of Governors shall establish the methodology on electing additional Directors and alternates.
- Total number of Directors shall be no more than 10.
- Director shall serve a term of 2 years and may be re-elected.
- Responsible for the conduct of General Operations.
- Two Committees: Audit, Risk and Compliance Committee and Budget, Human Resources and Compensation Committee meet quarterly or as needed.

## President

- Elected by the Board of Governors of founding members on a rotational basis.
- President shall be a member of the Board of Directors with no voting power, except in case of equal division.
- Chief of Operating staff.
- Appointed for a term of 5 years and no renewable.
- Chairs two committees: Credit and Investment Committee and Finance Committee meet monthly or as needed.

#### Vice Presidents

- At least 1 Vice President from each founding member, except for the country represented by the President.
- Appointed by the Board of Governors on recommendation by the President.
- Appointed for a term of 5 years and non-renewable, except for the first term of the first Vice-Presidents, whose mandate shall be for 6 years.
- Each Vice President performs a function in the administration of NDB.

#### **Organizational Structure**

#### **Organizational Unit / Position**

4 Vice-Presidencies / Vice Presidents 21 Departments / Director Generals 28 Divisions / Chiefs

The voting power of each member shall be equal to the number of its subscribed shares in the capital stock of the Bank.

The Bank follows Standards, Policies and Framework's at par with peer MDB's.

The committees that comprise of Board members are the Audit, Risk and Compliance Committee and the Budget, Human Resources and Compensation Committee

The committees comprised of the Management are the Credit and Investment Committee, the Finance Committee. There are also the Operations Sub-Committee and the Treasury Sub-Committee, which comprise of the Vice-Presidents and the heads of concerned departments and divisions.

Compliance Committe
Human Resources a
Committee.

The committees committees

Senior Management

H

## Highly Experienced Management Team





25+ years of public and private sector

Prior roles as Managing Director and

for Southern Africa. Vice Chairman of

Barclays Capital and ABSA Capital

President of Bank of America Merrill Lynch

Served as Special Advisor to the Minister of

Labor of South Africa and as Deputy Director

General in the Ministry of Public Enterprises

Served as International Advisor to Goldman

## President & Board Member Mr. Marcos Troyjo

- Multi-layered career in government, business and academia. Actively involved in the public debate on economic development
- Served as Brazil's Deputy Minister of Economy and Special Secretary for Foreign Trade and International Affairs, represented the Brazilian Government in the boards of multilateral development institutions, was Chairman of Brazil's Commission on External Financing and National Investment Committee
- Co-founded and served as Director of the BRICLab at Columbia University. Lectured extensively at universities and research centers around the world and authored books on development, technology and global affairs
- Member of the World Economic Forum (WEF) Global Future Council on Responsive Financial Systems
- Economist and political scientist with a PhD and MSc in sociology of international relations from the University of Sao Paulo. Pursued postdoctoral studies at Columbia University. He is an alumnus of the Rio Branco Institute, the diplomatic academy of Brazil's Ministry of Foreign Affairs



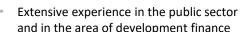
experience

Sachs International

Chief Financial Officer
Mr. Leslie
Maasdorp



vp Chief Operations Officer Mr. Vladimir Kazbekov



- Served in several senior roles in the Russian Ministry of Foreign Affairs and Presidential Executive Office
- Worked in executive position for the Russian National Development Bank (VEB) for 20 years and greatly contributed to the development of BRICS interbank cooperation mechanism



Chief Risk Officer

Mr. Anil Kishora





Chief Administrative
Officer
Mr. Qiangwu
Zhou

- 38+ years of public sector experience at India's largest bank, State Bank of India (SBI)
- Served as Deputy Managing Director & CRO of SBI, was Deputy Managing Director & Chief General Manager of SBI Local Head Office in Chandigarh, India and CEO of SBI in Singapore
- Was a Council Member of Association of Banks in Singapore, a board member of IACPM, New York, Macquarie SBI Infrastructure Management Pte. Ltd. and Macquarie SBI Infrastructure Trustee Ltd.

- Extensive experience in the public sector
- Served as Director General level official in the Ministry of Finance of China, while holding the positions of International Development Association (IDA) Deputy, and GEF Council member for China
- Worked in the UN's Administrative and Budgetary Committee, representing the Government of China and served as Advisor and then Senior Advisor to the Executive Director for China in the World Bank Group

## Key Milestones



- AA+/AA/AAA/AAA international credit ratings received from S&P/Fitch/JCR /ACRA, AAA China domestic ratings received from two leading Chinese rating agencies, China Chengxin Credit Rating Co., Ltd. and China Lianhe Credit Rating Co., Ltd.
- RMB Green Bond issued in China in July 2016
- ZAR Bond Programme registered in South Africa in April 2019
- **ECP Programme** established in April 2019 and the 1<sup>st</sup> offering placed in May 2019
- RUB Bond Programme registered in Russia in November 2019
- **EMTN Bond Programme** established in December 2019 and the 1<sup>st</sup> offering placed in June 2020
- Partnerships established with key global and national institutions, including EBRD, EIB, AIIB, EDB, IIB, CAF, the World Bank Group, ADB, etc.

CORE DOCUMENTS PROJECTS BORROWINGS / CAPITAL STRATEGY PARTNERSHIPS EXPANSION

- Agreement on the NDB signed in Fortaleza in July 2014 and entered into force in July 2015
- Headquarters Agreement with China and the MoU with the Shanghai Municipal People's Government signed in February 2016
- Key governance, operational and risk policies and procedures established covering all functional areas

- Over 80 investment projects in all member countries for a total amount exceeding US\$ 30bn<sup>1</sup>
- Project Preparation Fund contribution agreements signed with Russia, India and China
- **General Strategy** for 2022-2026 approved
- Africa Regional Center launched in Johannesburg, South Africa in August 2017
- Americas Regional Office established in Sao Paulo, Brazil in November 2019
- Eurasian Regional Center opened in Moscow, Russia in October 2020
- Commenced the admission of new members in 2021: Bangladesh, United Arab Emirates, Egypt<sup>2</sup>, Uruguay<sup>2</sup>
- Indian Regional Office launched in Gujarat International Finance Tec-City, India in May 2022

<sup>&</sup>lt;sup>1</sup> As of March 31, 2022. List of all approved investment projects is available at: https://www.ndb.int/projects/list-of-all-projects/

<sup>&</sup>lt;sup>2</sup> Prospective members listed herein have been admitted by NDB's Board of Governors and will officially become a member country once they deposit their instrument of accession



New Development Bank





# Credit Strengths

## Highly Capitalised Institution



## Policies and key risk limits are in line with AAA rated MDBs

- Conservative capitalisation ratio: minimum Equity-to-Asset Ratio at 25%
- Highly-liquid balance sheet: minimum Primary Liquidity Ratio at 100%
- ☐ Prudent capital management: maximum Capital Utilization Ratio at 90%

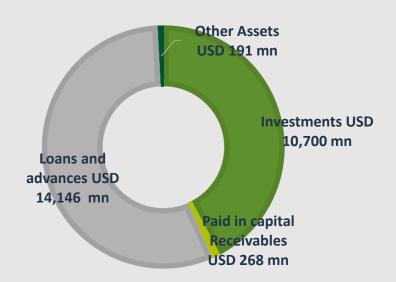
#### As of June 30, 2022

**√** 42%

**√** 114%

**√** 14.94%

## **ASSETS**



## LIABILITIES AND EQUITY



Source: NDB IFRS Financial Statements as of June 30, 2022

debt instruments measured at amortised cost (US\$ 2,797mn)

<sup>&</sup>lt;sup>1</sup> Numbers are presented in US\$ mn. Balance sheet total is US\$ 25,305mn

<sup>&</sup>lt;sup>2</sup> Investments, including cash and cash equivalents (US\$ 1,432mn), due from banks other than cash and cash equivalents (US\$ 3,394mn), financial assets at FVTPL (US\$ 47mn), debt instruments at FVTOCI (US\$ 3,030mn) and

<sup>&</sup>lt;sup>3</sup> Total equity, including paid-in capital (US\$ 10,299mn), retained earnings (US\$ 348mn) minus reserves (US\$ 27mn)

<sup>&</sup>lt;sup>4</sup> Total borrowings, including financial liabilities designated at FVTPL (US\$ 10,939mn), note payables (US\$ 2,609mn) and bond payable (US\$ 500mn)

## Prudent Liquidity Management

## **Liquidity Management Policy**

- Required to maintain Primary Liquidity Ratio (PLR) of minimum 100% with a target to maintain PLR in the range from 110% to 150%.
- PLR measures the liquid assets available to cover minimum 12-month outflows without accessing capital markets.

## **Liquidity Portfolio**

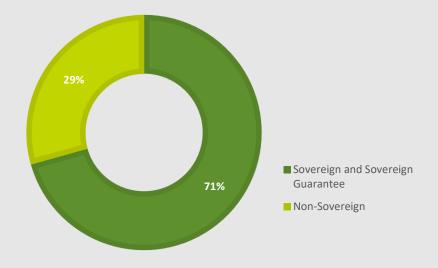
- Adopt conservative approach in managing liquidity portfolio with high credit rating and low duration of the portfolio
- \* Minimum 90% of treasury portfolio required to be invested at no less than A- fixed-income instruments by S/F/M
- \* Maximum 10% of treasury portfolio can be invested at below A- but subject to having investment grade rating by S/F/M.
- \* Eligible investment assets including interbank money market instruments, sovereign bonds, treasury bills, debt instruments of banks, highly rated corporate bonds and highly rated assetsbacked securities

## Exposures Related to Russia

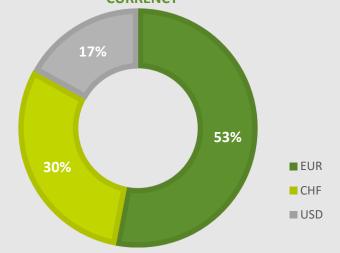
New Development Bank

- NDB has put new transactions in Russia on hold. NDB will continue to conduct business in full conformity with the highest compliance standards as an international institution and in line with the standards followed by peer institutions.
  - The Bank's operations are guided by its Articles of Agreement as well as the governance framework put in place by its Board of Directors. NDB has implemented prudent risk management policies and procedures, which are aligned to the practices of other global multilateral development banks.
- The Bank has a total outstanding exposure of USD 1.7 billion to Russian-domiciled entities as of March 31, 2022. Exposure to Russian-domiciled entities represents less than 6.7% of NDB's total assets.
  - Of this, USD 1.2 billion is either to the sovereign or backed by a sovereign guarantee, the balance USD 0.5 billion is to a non-sovereign client. These exposures are 53% denominated in EUR, 30% in CHF and 17% in USD. For financial year ended December 31, 2021, the Bank earned around 4% of the total interest income from its Russian loan portfolio.
- In addition to the above, NDB has an outstanding exposure of USD 0.2 billion to international organisations which have exposures to Russia. The exposure continues to be monitored and expected credit losses are being assessed and provided accordingly.
- NDB is actively monitoring the situation and continually assessing the impact of the changing regulatory and credit environment on the Bank's operations. NDB has implemented prudent risk management policies and procedures, which are aligned to the practices of other global multilateral development banks.

#### RUSSIAN DOMICILED LOAN EXPOSURE BY TYPE



## RUSSIAN-DOMICILED LOAN EXPOSURE BY CURRENCY

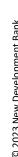


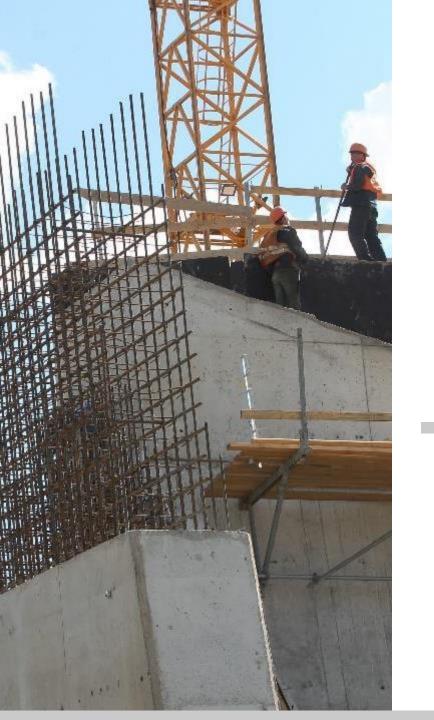
## Credit Ratings



Rating	Long Term	Short Term	Outlook	Commentary	Rating Drivers		
Standard & Poor's	AA+	A-1+	Stable	<ul> <li>Although Russia is a major shareholder, we expect the ongoing Russia-Ukraine conflict to have a limited impact on the bank.</li> <li>The stable outlook reflects our expectation that NDB will establish itself as an important player in the funding of infrastructure projects in BRICS countries, supported by its extremely strong financial profile.</li> <li>NDB remains vulnerable to adverse geopolitical developments from the ongoing and escalating Russia-Ukraine conflict. However, we envisage that the negative impact on the bank's risk-adjusted capital (RAC) ratio will not be material and NDB's asset quality will remain pristine.</li> <li>Since inception, NDB has been compliant with all sanctions on Russia. We expect it to continue to do so in the wake of new sanctions, without overly disrupting the bank's operations and funding needs.</li> </ul>	\[   \lambda   \]   \[   \lambda   \]	Robust capitalization  Ample liquidity  Extraordinary shareholders' support  Systemic importance to founding members	
Fitch	AA	F-1+	Negative	<ul> <li>Fitch's downgrade on NDB to AA from AA+ in July reflects Fitch's view that deterioration in access to US capital market, could significantly affect NDB's current business model.</li> <li>NDB at present, has very strong liquidity metrics (liquid assets/short term debt was 320% at end-2021 vs. the 150% excellent threshold under Fitch criteria) and Fitch expects NDB to maintain ample liquidity to honor its debt obligations over the medium term.</li> <li>NDB has taken a series actions to alleviate Russian nexus.</li> <li>NDB's capitalization and solvency risks remain resilient, a trend we expect to continue throughout the forecast period to 2027.</li> </ul>	<ul> <li>✓ Sound and prudent         Risk Management</li> <li>✓ Strong preferred         creditor status</li> <li>✓ Experienced</li> </ul>		
				<ul> <li>Mitigants</li> <li>a) NDB continues to access capital market including China Inter-bank Bond Market, Private Placements/Reg S Markets and ECP.</li> <li>b) As of 30 June 2022, Treasury and Portfolio Management Department managing USD 10.6 bn of High Quality Liquid Assets</li> <li>c) Disbursements – No fresh disbursements to Russia</li> </ul>	✓	Management  Policies and Frameworks aligned with major MDBs	









# 3 LENDING ACTIVITIES

## Rigorous Project Appraisal



NDB aims to structure, negotiate, review and approve loans within a period of 6 months without compromising project quality and risk management standards



Project identification

Project concept preparation

Project design and appraisal

Post-appraisal internal review process

Loan negotiations

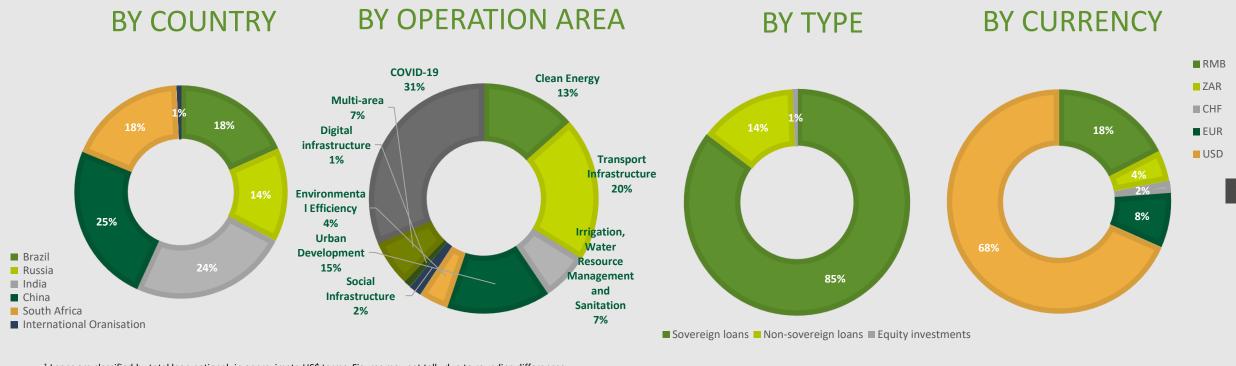
Project approval

Project implementation, disbursement and monitoring

- Environmental, social and developmental analysis
- Thorough screening and approval requirements
- Credit risk analysis and appraisal
- Screening/review from legal perspective
- Compliance, environmental, anti-money laundering and counter terrorism management checks

## Support for Infrastructure and Sustainable Development

- Development of sustainable infrastructure, being one of the key priorities for emerging economies in the coming decades, is the core focus of NDB's operations
- NDB Board of Directors approved over 90 projects in all member countries for a total amount exceeding US\$ 30bn
- Enjoy Preferred Creditor Status from Member Countries



<sup>&</sup>lt;sup>1</sup> Loans are classified by total loan notional, in approximate US\$ terms. Figures may not tally due to rounding differences

<sup>&</sup>lt;sup>2</sup> As of June 30, 2022. Weighted average credit rating of projects approved is BB+. List of all approved investment projects is available at: https://www.ndb.int/projects/list-of-all-projects/

## Providing Emergency Funding During the COVID-19 Outbreak



NDB disbursed more than US\$ 8bn in crisis-related assistance, including for health and social safety expenditures, as well as supporting member states' economic recovery

 NDB has committed to providing up to US\$ 10 billion for the crisisrelated Emergency Assistance Facility



US\$ 5 billion for member countries' most urgent needs, including health-related current expenditures and social safety nets

• US\$ 5 billion to support economic recovery

<sup>&</sup>lt;sup>1</sup> As of December 31, 2021. NDB Board of Directors approved 9 projects in all member countries for a total amount of more than US\$ 9bn under Emergency Assistance Facility

<sup>&</sup>lt;sup>2</sup> NDB COVID-19 Emergency Program is available at: <a href="https://www.ndb.int/covid-19-response-programme/">https://www.ndb.int/covid-19-response-programme/</a>









# BORROWING ACTIVITIES

## **Funding Strategy**





**Diversified sources of funding** across USD Reg S, Local currency, ECP, Bilateral, Repo etc.



## Established EMTN Programme of USD 50 bn

- Programme listed at London Stock Exchange -Main Market;
- Exempt issuer status from UK Financial Conduct Authority



#### Domestic/ Local Currency borrowing programme

Established and actively developed domestic investor base in large domestic market such as China Inter-bank Bond Market



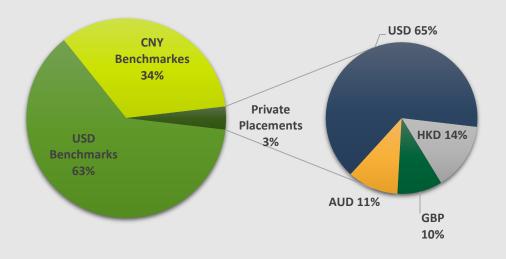
## Regular issuer in the USD Reg S Market



## Focus on green, social and sustainability debt instruments

Sustainable Financing Policy Framework governing the issuances of green/social/sustainable debt instruments

### **OUTSTANDING BORROWINGS**



Size
US\$ 50bn
US\$ 8bn

## NDB in International and Domestic Markets

ZAR 10bn

(~US\$ 0.6bn)

Unlimited

Established Borrowing	Established	Size	Validity of the	Tenor of Bonds/Papers	Listing	Governing Law	Lead- Managers/Arr	Outstanding Amount <sup>1</sup>
Programmes International			Programme	· •			angers	
EMTN Programme (Reg S)	December 2019	US\$ 50bn	Unlimited	No restriction	London Stock Exchange (LSE)	English law	HSBC	USD 8.2 billion
ECP Programme	April 2019	US\$ 8bn	Unlimited	364 days		English law	Citigroup	USD 3 billion
Domestic								
RUB bond Programme	November 2019	RUB 100bn (~US\$ 1.3bn)	Unlimited	Up to 20 years	Moscow Exchange (MOEX)	Laws of Russia	Gazprombank, Rosbank (SocGen Group)	No issuance under the programme
CNY bond Programme	October 2020	CNY 20bn (~US\$ 3.1bn)	October 2022	No restriction	China Interbank Bond Market (CIBM)	Laws of China	BOC, ABC,BOCOM, CCB, CICC, CITIC, CACIB, DB, DBS, HSBC, ICBC, SCB	RMB 28 billion (equivalent to USD 4 billion)
7AR hond		7AR 10hn			Johannesburg	Laws of	Standard Bank	No issuance under

No restriction

South

Africa

Stock Exchange

(JSE)

of South Africa,

Absa Bank (co-

arranger)

the programme

ZAR bond

Programme<sup>2</sup>

April 2019

<sup>&</sup>lt;sup>1</sup> Outstanding as of January 31,2023

<sup>&</sup>lt;sup>2</sup> JSE debt sponsor is Standard Bank of South Africa

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## NDB Outstanding Benchmark Bonds



ISIN	Size	Coupon	Placement	Maturity	Issue Spread
International					
XS2192077514	US\$ 1.5bn	0.625%	June 16 <sup>th</sup> , 2020	June 23 <sup>rd</sup> , 2023	Mid Swaps +38bps   UST +43bps
XS2366704497	US\$ 2.25bn	0.625%	July 15 <sup>th</sup> , 2021	July 22 <sup>nd</sup> , 2024	Mid Swaps +14bps   UST +24bps
XS2417101149	US\$ 0.5bn	SOFR + 0.28%	December 1st, 2021	December 9 <sup>th</sup> , 2024	
XS2237442574	US\$ 2.0bn	0.625%	September 22 <sup>nd</sup> , 2020	September 29 <sup>th</sup> , 2025	Mid Swaps +37bps   UST +43bps
XS2336053959	US\$ 1.5bn	1.125%	April 20 <sup>th</sup> , 2021	April 27 <sup>th</sup> , 2026	Mid Swaps +25bps   UST +34bps
Domestic					
092000006.IB	CNY 5.0bn	2.43%	April 3 <sup>rd</sup> , 2020	April 3 <sup>rd</sup> , 2023	CDB +0bps   CGB +42bps
091900002.IB	CNY 1.0bn	3.32%	February 26 <sup>th</sup> , 2019	February 26 <sup>th</sup> , 2024	CDB -2bps   CGB +40bps
092100005.IB	CNY 5.0bn	3.22%	March 25 <sup>th</sup> , 2021	March 25 <sup>th</sup> , 2024	CDB +0bps   CGB +31bps
092280002.IB	CNY 3.0bn	2.45%	Jan 27 <sup>th</sup> , 2022	Jan 27 <sup>th</sup> , 2025	CDB -1bps   CGB +19bps
092280009.IB	CNY 7.0bn	2.70%	May 20 <sup>th</sup> , 2022	May 20 <sup>th</sup> , 2025	CDB +15bps   CGB +36bps
092280111.IB	CNY 3.0bn	2.53%	October 26 <sup>th</sup> ,2022	October 26 <sup>th</sup> ,2025	CDB +20bps   CGB +27bps
092000009.IB	CNY 2.0bn	3.00%	July 7 <sup>th</sup> , 2020	July 7 <sup>th</sup> , 2025	CDB +1bps   CGB +39bps
092100011.IB	CNY 2.0bn	3.02%	September 17 <sup>th</sup> , 2021	September 17 <sup>th</sup> , 2026	CDB +1 bps   CGB +28bps

Note: As of January 31, 2023



New Development Bank







# Sustainable Finance Policy Framework

## Sustainable Finance Policy Framework – Overview



The Framework covers the Bank's principles in governing the use and management of the proceeds of green, social and sustainability bonds ("Bond(s)") and other debt instruments issued in international and domestic capital markets of its member countries in accordance with applicable laws and regulations to finance and/or refinance projects that **promote sustainable objectives in line with the Agreement and policies of NDB** ("Eligible Projects").

## Use of Proceeds

#### Green

**Clean Transportation** 

Sustainable Waste Management

Energy-Efficient
Buildings
Sustainable Water
Management &

Irrigation

**Energy Efficiency** 

**Renewable Energy** 

Basic Sustainable Infrastructure

#### Social

Sustainable Land Use and Biodiversity

Healthcare and Well-Being

**Social Housing** 

Education

#### **Project Evaluation and Selection Process**

Robust governance framework to ensure project selection aligns with Framework criteria

#### **Allocation and Impact Reporting**

**Promote transparency and monitoring** through allocation and impact reporting

#### **Management of Proceeds**

Effective tracking and management of proceeds with predefined list of projects to be refinanced / financed

#### **External Review**

Second Party Opinion from Sustainalytics confirming the alignment with the GBP, SBP and SBG



## Second Party Opinion From Sustainalytics



Sustainalytics is of the opinion that the overview of the New Development Bank Sustainable Financing Policy Framework is credible, impactful and aligns with the 4 core components of the Green Bond Principles (GBP) and Social Bond Principles (SBP).



1

#### **Use of Proceeds**

Sustainalytics confirms that:

- Eligible categories defined in the framework are aligned with those recognized by the Green Bond Principles and Social Bond Principles;
- Eligible categories will lead to positive environmental or social impacts and advance the UN Sustainable Development Goals, specifically SDG 1, 3, 4, 6, 7, 9, 11, 12,15

2

#### **Project Evaluation and Selection Process**

Sustainalytics confirms that:

- Eligible projects undergo a comprehensive environmental and social due diligence
  to ensure the compliance with environment and social regulations and the Bank's
  Environment and Social Framework, which is comprised of the Environment and
  Social Policy and Environmental and Social Standards;
- Project selection process in line with market practice

3

#### **Management of Proceeds**

Sustainalytics confirms that:

- NDB will establish a register for the issuance of the bonds (the "Register");
- In the event of pending allocation, unallocated proceeds could be temporarily invested in green, social and sustainability bonds, or in money market instruments, or kept in cash in accordance with NDB's Liquidity Risk Management Policy;
- This process is in line with market standards

4

### **Reporting and External Review**

Sustainalytics confirms that:

- NDB intends to report allocation proceeds on its website on an annual basis until full allocation;
- In addition, New Development Bank is committed to reporting on relevant environmental and/or social impact metrics;
- NDB's allocation and impact reporting as aligned with market practice

## Sustainable Finance Policy Framework – Use Of Proceeds



### **Comprehensive List Of Green Eligible Categories**

Eligible Categories	UN SDGs	Eligibility Criteria
Clean Transportation	9 MUSTRY, INFOMITION AND INFRASTRUCTUSE  11 SUSTAINABLE CITIES AND COMMUNITIES	<ul> <li>Low energy or emission transportation assets, systems, infrastructure, components and services (examples include Rail (passenger or freight), Tram, Metro, Bus Rapid Transit systems, Electric Vehicles), and exclude rolling stocks carrying fossil fuel products).</li> </ul>
Energy-Efficient Buildings	11 SUSTAINABLE CITIES AND COMMUNITIES	<ul> <li>New construction building developments or renovation of existing buildings (including public service, commercial, residential and recreational) which meet recognized environmental standards.</li> <li>Buildings which have reduced life cycle consumption of energy levels of at least 20% less that statute/ city baseline consumption levels.</li> </ul>
Energy Efficiency	7 AFFORDARIE AND CLEAN THE SET	<ul> <li>Development of products or technology and their implementation that reduces energy consumption, for underlying asset technology, product or system(s) across manufacturing, industrial, buildings and other sectors. Examples include improved lighting technology. Energy efficient investments related to fossil fuel assets are excluded.</li> <li>Improved efficiency in the delivery of bulk energy services (examples include district heating/ cooling systems, smart grids, and the storage, transmission and distribution of renewable energy that results in reduced energy losses).</li> <li>Manufacture of components to enable energy efficiency described above (examples include LED lights, fuel cells, smart grid meters).</li> </ul>
Renewable Energy	7 AFFORMABLE AND CLEAN PARKEY	<ul> <li>Generation of energy from renewable sources (examples include wind, solar, tidal, small hydro power, and waste to energy facilities);</li> <li>Manufacturing of components of renewable energy technology (examples include wind turbines, solar panels).</li> </ul>
Sustainable Land Use and Biodiversity	12 RESPONSIBLE DOSIGNATION AND PRODUCTION AND PRODUCTION	<ul> <li>Schemes for allocation and protection of environment, local community, biodiversity or equivalent.</li> <li>Forestry with Forest Stewardship Council ("FSC") or Programme for the Endorsement of Forest Certification ("PEFC" certification and agriculture with Roundtable on Sustainable Palm Oil ("RSPO"), Roundtable on Responsible Soy ("RTRS" certification or equivalent.</li> </ul>

Sustainable Waste Management



• Waste minimization, collection, management, recycling, re-use, processing, disposal (such as methane capture) products, technologies and solutions.

Sustainable Water Management & Irrigation



- Water collection, treatment, recycling, re-use, technologies and related infrastructure (examples include water pipes and collection facilities to collect water/rainwater, treatment plant facilities).
- Irrigation infrastructure that contributes to environmental wellbeing as well as sustainable agriculture production.

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## Sustainable Finance Policy Framework – Use Of Proceeds



## **Comprehensive List Of Social Eligible Categories**

Eligible Categories	UN SDGs	Eligibility Criteria
Basic Sustainable Infrastructure	1 NO POWERTY  · · · · · · · · · · · · · · · · · · ·	<ul> <li>Projects that incorporate economic, environmental and social criteria in its design, building and operation and are aimed at promoting access to affordable basic infrastructure (e.g. clean energy, transport infrastructure, irrigation, water resource management, and sanitation), in particular to population suffering from lack of access to basic infrastructure.</li> </ul>
Education	4 OUALITY DUCKTON	<ul> <li>Projects aimed at increasing access to quality and/or affordability of education;</li> <li>Projects that provide or support the provision of quality education or trainings to society groups where education opportunities are not generally available.</li> </ul>
Healthcare and Well-being	3 GOOD REALTH AND WELL-BEING	<ul> <li>Projects that contribute to the goal of improving labor and working conditions for safety and health care purposes; achieving the highest attainable standard of primary healthcare, well-being, safety, and security services, in particular to sectors of society suffering from lack of such services.</li> <li>Projects in the areas impacted by epidemics, pandemics, natural disasters, or other urgent situations.</li> </ul>
Social Housing	11 SUSTAINABLE CITIES AND COMMENTES	Projects that deliver affordable, safe, clean housing.

## Sustainable Finance Policy Framework – Governance



#### **Robust Governance Framework**

#### **Project Evaluation and Selection**

- Sustainable Finance Policy Framework and NDB's Environment and Social Framework ("ESF") ensure robust governance implemented to select eligible projects
- Selection process includes project concept review stage by Treasury and Portfolio Management Division in consultation with Operations Policy and Project Support Division to assess nature of the project and availability of information, to monitor and evaluate the development impact of project
- > Specific to the target issuance, the projects have been pre-selected and financing / refinancing will be limited to the identified list of projects

#### **Management of Proceeds**

- Net proceeds of the Bonds will be used to either reimburse the Bank for previously disbursed eligible loans or to fund new eligible loans in accordance with the standards and processes set out in this Framework
- To promote transparency, NDB has ring-fenced the projects to be financed and refinanced using the proceeds from the target issuance. The list of eligible projects will be made available in the appendix of the bond document

#### Reporting

- An annual allocation report will be made publicly available within [120] days of issuance, and until full allocation.
- The allocation report will include details on the amount allocated to Eligible Projects, per Eligible Project Category and per region, a Breakdown of expenditure by the type of expenditure and between refinancing and new financing as well as the amount remaining unallocated

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## Referenced / Ring Fenced Portfolio Of Eligible Green Projects

#### New Development Bank

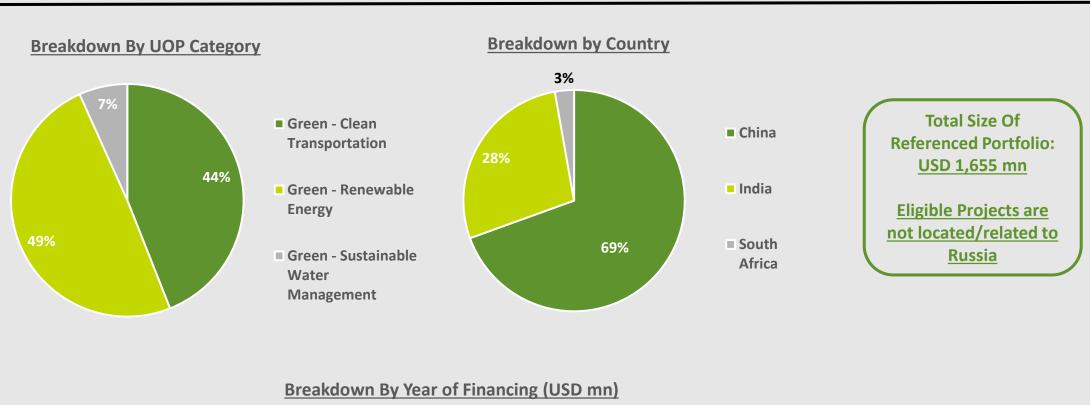
## **Ring Fenced List of Projects**

Sr. No	Project Name	Jurisdiction
1	REC Renewable Energy Sector Development Project	The Republic of India
2	Industrial Development Corporation of South Africa Limited (IDC)	The Republic of South Africa
3	Guangdong Yudean Yangjiang Shapa Offshore Wind Power Project	The People's Republic of China
4	Putian Pinghai Bay Offshore Wind Power Project	The People's Republic of China
5	Financing of Renewable Energy Projects and Associated	
	Transmission	The Federative Republic of Brazil
6	Lingang Distributed Solar Power Project	The People's Republic of China
7	Corridor 4 of Phase II of Chennai Metro Rail Project	The Republic of India
8	Qingdao Metro Line Six (Phase I) Project	The People's Republic of China
9	Delhi-Ghaziabad-Meerut Regional Rapid Transit System Project	The Republic of India
10	Mumbai Metro Rail II (Line 6) Project	The Republic of India
11	Indore Metro Rail Project	The Republic of India
12	Hubei Huangshi Modern Tram Project	The People's Republic of China
13	Ningxia Yinchuan Integrated Green Transport Development Project	The People's Republic of China
14	Luoyang Metro Project	The People's Republic of China
<b>15</b>	Water and Wastewater Services Expansion Project in Manaus	The Federative Republic of Brazil
16	Rajasthan Water Sector Restructuring	The Republic of India
17	Guangxi Chongzuo Urban Water	The People's Republic of China
18	Lamphelpat Waterbody Rejuvenation	The Republic of India

## Referenced / Ring Fenced Portfolio Of Eligible Green Projects



### Well Diversified Pool Of Referenced Assets To Be Selected For Target Issuance





3Y Lookback Period
With 95% Of
Referenced Portfolio
Eligible For Refinancing









# 6 Environmental And Social Commitment

Development

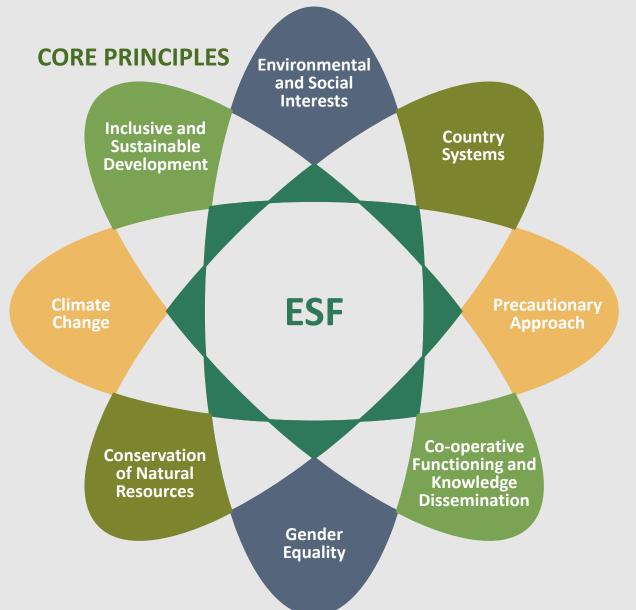
## Environmental And Social Framework Underpins NDB's Operations

## **Environmental And Social Policy Requirements**

- Screening and Categorization
- Environmental and Social Assessment and Management Plans
- Public Consultation
- Transparency and Information Disclosure
- Monitoring and Reporting
- Grievance Redressal Mechanisms

#### **Environmental And Social Standards**

- Environmental and Social Assessment
- Involuntary Resettlement
- Indigenous Peoples



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## Key Elements Of NDB's Environmental And Social Framework



## Sustainability is fundamental to the founding principles of NDB and overlays everything we do

- Environmental And Social Framework
  - **Environmental And Social Policy**
  - Environmental And Social Exclusion List
  - Environmental And Social Standards

- Ensures environmental and social soundness and sustainability of operations and support the integration of environmental and social considerations into the operation decision-making process
- Manages environmental and social risks and impacts of projects
- Manages operational and reputational risks of NDB and its stakeholders
- Mainstreams environmental and social considerations into decision-making processes of all parties
- Encourages the international good environmental and social practices in its operations and in doing so strengthen the country systems

Environmental and Social Guideline

Guides NDB operations and sets the requirements to the borrowers to implement projects in environmentally and socially sustainable manner

- Sustainable Financing Policy Framework
- Describes NDB's principles in governing the use and management of the proceeds of green, social and sustainability bonds and other debt instruments

## Scaling Up Development Finance For A Sustainable Future



- ➤ NDB financing aims to deliver transformative impact to help member countries achieve development aspirations aligned with the 2030 Agenda for Sustainable Development and the Paris Agreement on Climate Change
- > Over 2022-2026, NDB main target is to direct 40% of total financing to projects contributing to climate change mitigation and adaptation

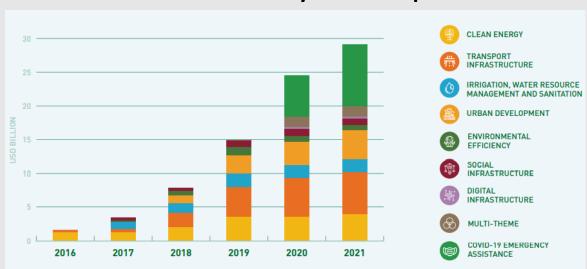
Development Indicators	Outcome Based On Projects In Portfolio As Of Dec 2021	SDG Alignment	
Schools to be built or upgraded	58	Quality education	
Sewage treatment capacity to be increased	535,000 m <sup>3</sup> /day		
Drinking water supply capacity to be increased	209,000 m <sup>3</sup> /day	Clean water and sanitation	
Water tunnel/canal infrastructure to be built or upgraded	1,300 km		
Renewable and clean energy generation capacity to be installed	2,800 MW	Affordable and clean energy	
Roads to be built or upgraded	15,700 km	Industry, innovation and	
Bridges to be built or upgraded	850	infrastructure	
Urban rail transit networks to be built	260 km	11 SCHAME IN STREET CLUSTED IN CHILD CITIES and conserve it is a	
Cities to benefit from NDB's urban development projects	42	Sustainable cities and communities	
CO <sub>2</sub> emissions to be avoided	13 million tons/year	Climate action	

## Alignment Of NDB's Operations With The SDGs

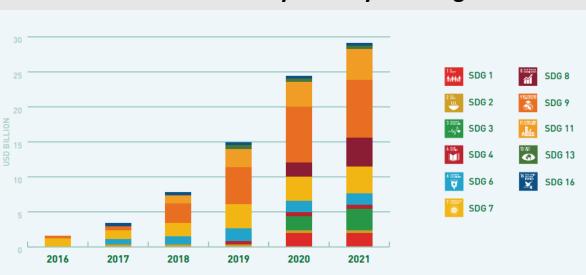


- > NDB has developed and tested an evidence-based method to monitor and report the alignment of the Bank's financing with the SDGs
- > At the end of 2021, NDB's project portfolio contributes to achieving 11 out of the 17 SDGs

## **Evolution Of Portfolio By Area Of Operation**



## **Evolution of Portfolio by Primary SDG Alignment**





New Development Bank







## Financial Summary



	Statement of Profit or Loss (US\$ mn)	Jan 1, 2021–Dec 31, 2021	Jan 1, 2020–Dec 31, 2020	Jan 1, 2019—Dec 31, 2019	Jan 1, 2018–Dec 31, 2018	Strong NII driven by capital			
	Net interest income	148.0	181.0	197.7	109.8	contributions received from			
	Net Fee income <sup>1</sup>	8.0	5.0	1.6	0.4	the members			
	Net gains/(losses) on financial instruments at FVTPL	(46.0)	(191.0)	21.9	7.8	the members			
	Staff costs and other operating expenses <sup>2</sup>	(79.0)	(64.0)	(51.3)	(37.2)	In keeping to NDB's operating principles as <b>a</b>			
	Impairment losses <sup>3</sup>	(2.0)	(38.0)	(2.1)	(3.8)				
	Foreign exchange gains / (losses)	60.0	208.0	(17.4)	(5.0)	— lean organisation,			
	Operating profit	89.0	101.0	150.5	72.0				
	Unwinding of interest on paid-in capital receivables	21.0	49.0	72.4	93.8	administrative expenses are			
	Total comprehensive income	104.0	151.0	222.9	165.9	expected to be kept low			
	Statement of Financial Position (US\$ mn)	As at Dec 31, 2021	As at Dec 31, 2020	As at Dec 31, 2019	As at Dec 31, 2018				
	Cash and cash equivalents	1,856.0	2,193.0	1,023.5	123.0	Credit exposures arising			
	Due from banks other than cash and cash equivalents	4,916.0	6,762.0	5,494.8	4,800.6	from investments due from banks are rated at senior			
_	Derivative financial assets	44.0	27.0	5.4	0.7				
	Financial assets held under resale agreements	-	66.0	+	-	investment grade			
S	Financial assets at FVTPL	211.0	400.0	-	-				
sset	Debt instruments at FVTOCI	1,298.0	131.0	-	-	Credit exposures arising from financial assets at FVTPL are rated AAA			
₹	Debt instruments measured at amortised cost	2,258.0	763.0	33.8	-				
	Loans and advances	13,965.0	6,612.0	1,544.9	628.1				
	Paid-in capital receivables	335.0	1,885.0	3,713.5	4,846.8				
	Other assets <sup>4</sup>	5.0	5.0	4.6	3.3	Financial liabilities relate to			
	Total assets	24,888.0	18,844.0	11,820.6	10,402.4	NDB bonds			
	Derivative financial liabilities	160.0	98.0	12.2	6.4				
-						Note payables relate to			
ies	Financial liabilities designated at FVTPL  Borrowings	10,140.0	5,556.0	882.8 110.1	443.8	NDB ECPs			
iabilitie		3,296.0	2,815.0	623.3					
Lial -	Note payables Other liabilities <sup>5</sup>		,		7.4	Total capital contributions			
-		60.0	42.0	21.0	7.4	received and paid-in			
	Total liabilities	14,155.0	8,511.0	1,649.2	457.6	capital receivables due			
	Paid-in capital	10,299.0	10,000.0	10,000.0	10,000.0				
-	Reserves	(14.0)	(26.0)	(86.5)	(162.4)	Difference between <b>the</b>			
Equity	Retained earnings	448.0	359.0	257.8	107.3	present value and the			
Щ	Total equity	10,733.0	10,333.0	10,171.3	9,944.9	nominal value of			
	Total equity and liabilities	24,888.0	18,844.0	11,820.6	10,402.4	outstanding paid-in capital			
			20.55						

Source: NDB Audited IFRS Financial Statements: <a href="https://www.ndb.int/data-and-documents/financial-statement

Note: Figures may not tally due to rounding differences

<sup>&</sup>lt;sup>1</sup> Net fee income, including other operating income

<sup>&</sup>lt;sup>2</sup> Staff costs and other operating expenses, including other income and other expense

<sup>&</sup>lt;sup>3</sup> Impairment losses under expected credit loss model, net of reversal

<sup>&</sup>lt;sup>4</sup> Other assets, including property and equipment, intangible assets and right-of-use assets

<sup>&</sup>lt;sup>5</sup> Other liabilities, including contract liabilities and lease liabilities

## Useful Links



Core Documents

https://www.ndb.int/data-and-documents/ndb-core-documents/

Investor Marketing Materials

https://www.ndb.int/investor-relations/for-investors/

Credit Ratings

https://www.ndb.int/investor-relations/credit-ratings/

Financial Statements

https://www.ndb.int/data-and-documents/financial-statements/financial-statements-ndb/

Annual Reports

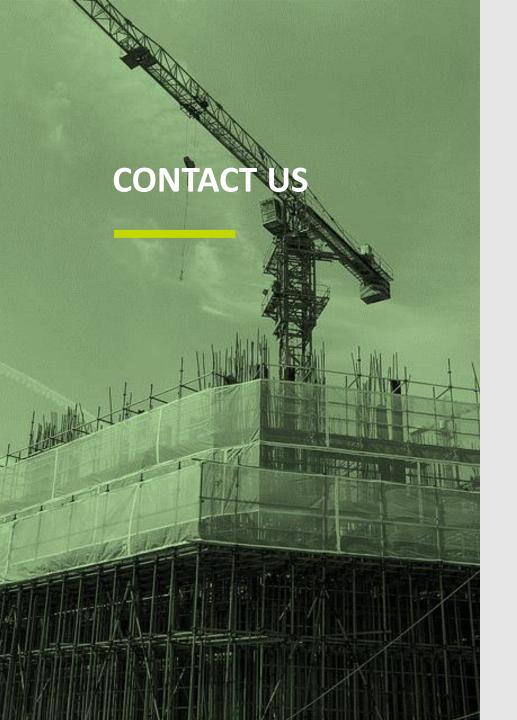
https://www.ndb.int/data-and-documents/annual-reports/

Environment and Social Framework

https://www.ndb.int/wp-content/uploads/2017/02/ndb-environment-social-framework-20160330.pdf

Sustainable Financing Policy Framework

https://www.ndb.int/wp-content/uploads/2020/05/2020 FC22 Al13 018 b-NDB-Sustainable-Financing-Policy-Framework.pdf





## Treasury and Portfolio Management



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